

The Fortarian May13th, 2020 Rotary Club of Thunder Bay (Fort William)

2019/2020 Board of Directors

President:Stephen MargaritTreasurer:Boris ChamSecretary:Joan KriskoPresident Elect:Cynthia JudgePast President:Sante SottileMeets:3rd Tuesday of each month,RBC Royal Bank, Board Room1159 Alloy Drive , 6.30pm

Website <u>www.fwrotary.ca</u>

Directors: Steven Beaucage Glen Craig Robert Moore Steven MacDonald Dawn Sebesta Jill Zachary

Allocations Committee Committee

Chair: Bob Hookham Meets: 2nd Tuesday of each month, Weiler Maloney Nelson Board Room 12 noon.

Rotary House Lottery Committee

Chair: Dave Knutson Meets: 1st Tuesday of each month, Weiler Maloney Nelson, 12 noon.

Semi-monthly Dinner Meetings

Wednesday at 5:30 p.m. Daytona's Restaurant 965A, Cobalt Crescent, Thunder Bay, ON Meetings are on the 2nd and 4th Wednesday.

Newsletter Editors

Mailing Address

Thunder Bay, ON PO Box 10061 Canada P7B 6T6

Erle Wheatley & Brian Phillips

Meeting of May 13th, 2020

The Zoom meeting was opened at about 5:15pm for some camaraderie as members joined in. At 5:30pm President Stephen Margarit called the meeting to order with 23 members present and he called on Joan Krisko to propose the Toast to the Queen.

President Stephen introduced our guest speaker, His Worship Bill Mauro, Mayor of the City of Thunder Bay. Bill attended Lakehead University Teacher's College and has a degree in history from Lakehead as well. In 1997 he became a City Councillor and from 2003 until 2018 he was the Minister of Provincial Parliament for the Thunder Bay-Atikokan District. During this time Bill served as the Minister of Municipal Affairs and Housing, Minister of Natural Resources and Forestry, and Minister of Northern Development and Mines.

The Mayor thanked Fort William Rotary for all the work that we do for the community. He gave an overview of what has been happening in the City over the past few months in response to the COVID-19 situation with particular reference to fiscal matters. Bill concluded with a brief overview of the health statistics for the District of Thunder Bay and noted that although we are doing relatively well and they continue to work on testing and tracing we must continue to be cautious and keep up with the hand-washing and social distancing. In response to questions Bill noted the differences between his role as a City Councillor and that as Mayor, and also discussed the reinstatement of metered parking charges in the City.

President Stephen thanked Mayor Bill Mauro for his talk and then called on Dave Knutson to give an update on the Lottery House

Dave K. Stated that we would be paying the builder an instalment of \$375K this week towards the House cost of \$575K. He deferred to Joan on the ticket sales and she reiterated the numbers listed in her email of this week.

Robert Moore discussed the E-form submission sales process, mentioning that Joan and Diane continue to assist with mail-ins and call backs in response to e-form submissions, which are also done by Dawn S., Stephen M. And Bob H, who will be submitting their sales to Joan each Monday as we approach the Early Birds.

Robert also mentioned that the Board had requested that he approach the AGCO regarding ecommerce sales, that a letter had been sent and that a follow-up call had left him with the impression that our contact was quite supportive of our request. A submission outlining the process had been provided to the AGCO Technical Lab and that he had received some questions in a timely manner, indicating it was currently under review.

In response to a question from Joan, Robert outlined the process with the e-commerce solution. Person enters contact and payment information online. When the transaction is approved, the information is numbered and forwarded for "fulfillment" - specifically, the information is transferred to a ticket stub/stubs, and the purchaser portion of the ticket, along with the updated "rules of play" are mailed to the purchaser. The ticket processing remains the same as our current "call-back" system but the time consuming (and limited by the number of POS machines) process of receiving payment is much simpler.

Sharon Badanai asked Dave K. About the break-even point of ticket sales. The "break-even" for our full budget, based on the current mix of tickets, is about 9200 tickets. However, the point at which we cover the prizes and expenditures to date would likely be less, about 7500 to 8000 tickets, should we end all discretionary spending on advertising etc. Immediately upon achieving the point at which we had our costs to date plus the prize value achieved. As Joan reports 6200 tickets being sold to this week (not including the call-back sales that have not yet been submitted to her), we will be approaching this point reasonably soon. (Aside, not discussed, it is unlikely that we would stop the discretionary expenditures entirely as they are mainly advertising/reporting winners and are needed to generate sales so that we have money to distribute to charities).

The following announcements were made:

On Wednesday, May 20th Stephen Margarit will do a Zoom tutorial on MyRotary.org.

On Wednesday, May 27th Cynthia Judge will present her plan for her year as President. If you have not already returned your choices for committees on which you would like to serve, please let me know your selections asap.

Dawn Sebesta requests suggestions for the two June meetings (2nd and 4th Wednesdays – presumably Zoom).

Wednesday, July 1st will be the "Passing of the Gavel".

President gave an update on our Rotaract Club. They are applying for a grant to make 400 masks for the community (probably for long-term care facilities' use). They need volunteers with sewing machines to make the masks and knitters to make the earpieces. Materials and patterns will be supplied. They may also need volunteer drivers for deliveries. They hope to start making the masks in early June.

The Rotary International Convention will be a zoom event and will take place from June 20th to June 26th. There will be some really good speakers and webinars.

Stephen has sent a link to our other Canada Clubs' meetings which we are welcome to attend.

Dave McColl provided a series of jokes for the Lighter Side.

Meeting adjourned.



Editor – Erle Scribe – Cynthia (also credits Dave K and Dave M) Screenshot Stephen

